



## Self-Assessment

[www.realisingpotential.com.au](http://www.realisingpotential.com.au)

You know that problem when your strategy, organisational structure, process and technology is not delivering, this helps you fix that problem. Whether you want to improve your business through achieving greater efficiency and effectiveness, or you want to totally transform it, this realising success<sup>®</sup> assessment will help you develop a snap shot of where you are. You get to self-rate how you are doing against the seven key enablers that are needed to optimise and transform your organisation.

**Guidelines on each question help you decide on your rating for each key element.**

Answer the questions as best as you can. The more honest you are the quicker you can make the changes to realise your businesses success.

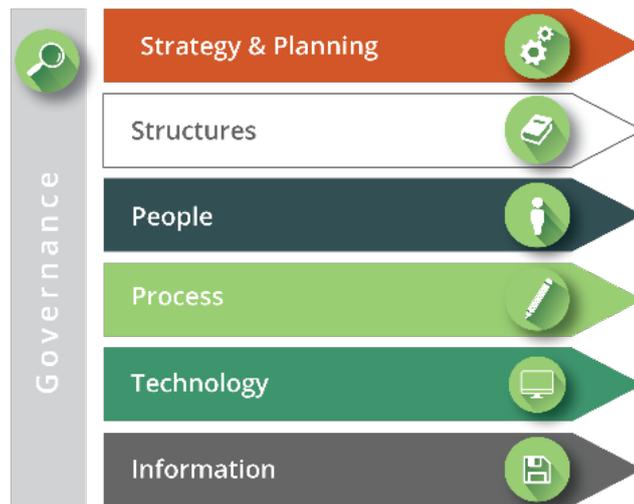
Simply by going through this exercise you will get a clearer view on what realising success for your business looks like and the gaps you need to address.

*The Realising-Potential Team*



Accelerated Business Outcomes

## Realising Success<sup>®</sup> Self-Assessment



Using a scale of 1-5 rate yourself on each of the seven key elements of the realising success<sup>®</sup> Framework, with a rating of 1 meaning you are far from your ideal and a rating of 5 meaning that you are getting the results and business success you need and want.

## Strategy & Planning



My Success Rating

1 2 3 4 5

5 would be: The strategy, objectives and goals are clearly defined and communicated, driving the results needed.

1 would be: The strategy and objectives are unclear or poorly communicated and understood. There is no overarching plan or direction.

## Structures



My Success Rating

1 2 3 4 5

5 would be: The legal and organisational structures are clearly defined with assigned accountabilities and responsibilities.

1 would be: The legal and organisation structures are not clearly documented and defined. Accountabilities and responsibilities are not assigned to specific roles.

## People



My Success Rating

1 2 3 4 5

5 would be: The organisation has the right people in the right roles. People collaborate and help each other. Accountabilities and responsibilities are assigned and understood.

1 would be: The right people are not in the right roles. Collaboration is poor and people generally don't help each other. Accountabilities and responsibilities overlap or are not clear.

## Process



My Success Rating

1 2 3 4 5

5 would be: Business processes are modelled and optimised. Processes drive organisational efficiency and effectiveness.

1 would be: Business processes are not modelled and are ad-hoc. Processes could be more efficient and effective.

## Technology



My Success Rating

1 2 3 4 5

5 would be: The technology architecture is documented and understood. The impact of any change can be easily determined. All technology used meets the requirements of the business.

1 would be: The technology architecture is not documented or clearly understood. The impact of any change cannot be easily determined. The technology used does not meet all of the requirements of the business.

## Information



My Success Rating

1 2 3 4 5

5 would be: All data and information required by all functions within the business is available and known. The source, quality and integrity of data and information is known. Data and information is leveraged and monetised.

1 would be: The data and information required by all functions within the business is not available or known. Data and information quality is not as good as it could or should be. Data and information is not leveraged or monetised.

## Governance



My Success Rating

1    2    3    4    5

5 would be: A governance framework is in place that encourages desired behaviours and policy direction for the business. Governance encompasses compliance, investment management and risk management. People are clear about what is expected.

1 would be: A limited governance framework is in place. Policy direction and business rules are not as clear as they could be. Compliance, investment management and risk management can be improved. People are not clear about what is expected.

Add up your rating for each element above and list the total here.

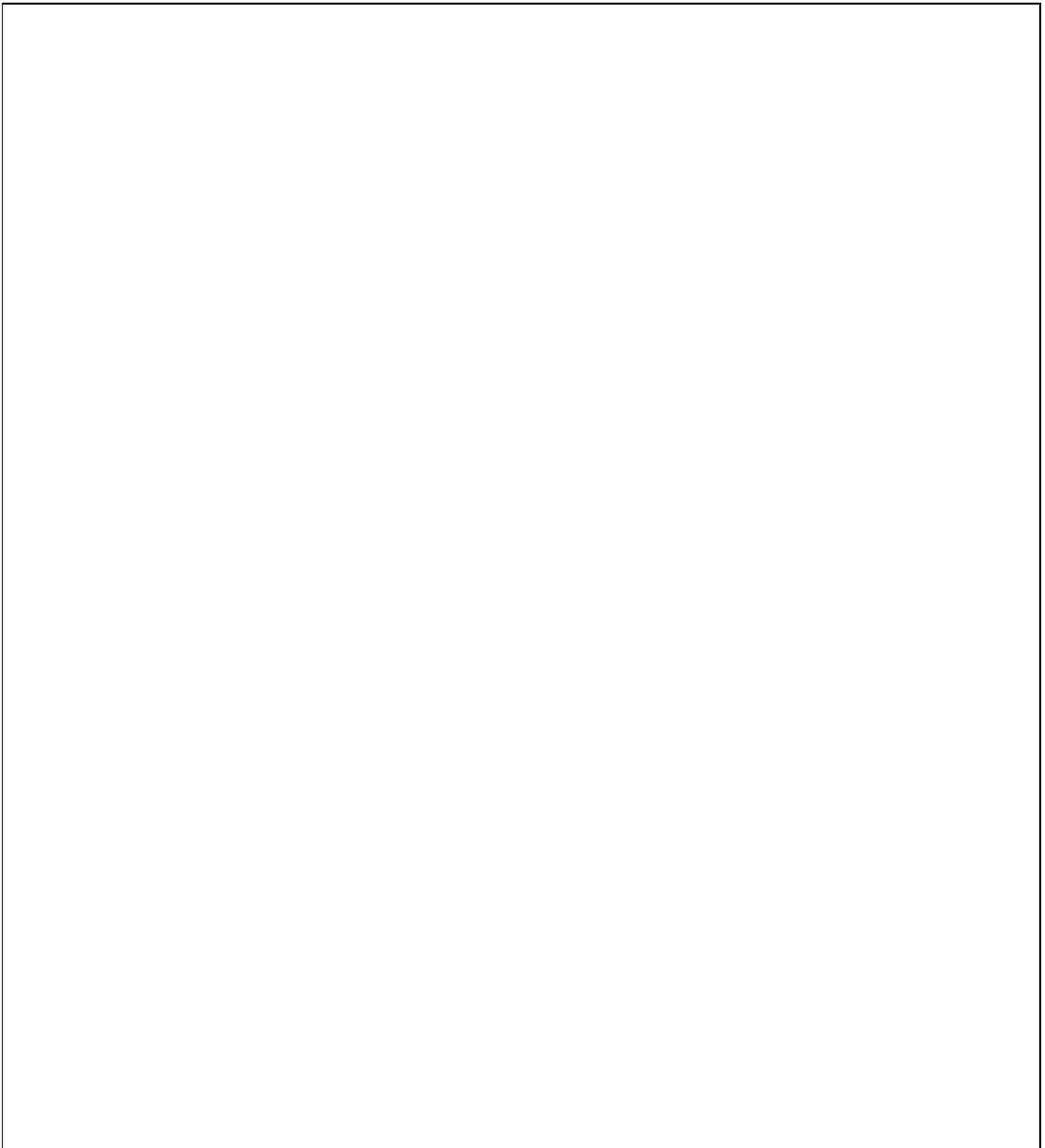
**My Realising Success Rating** \_\_\_\_\_

## Your rating explained

A Start	Unpredictable	Making Progress	Realising Success
Score = 7	Score = 8-21	Score = 22-34	Score = 35
<p>Business happens but at times it can be messy and ad-hoc. Strategy isn't clearly defined or communicated. People are not always accountable and responsible. Processes evolve rather than working by design. Technology works but information usage isn't optimised.</p> <p>There is lots of room for improvement.</p>	<p>Business goes backwards and forwards from being fun to being bumpy and unpredictable. There are plenty of areas that are far from ideal.</p> <p>Strategy isn't executed well, processes sort of work but are not optimised. The technology architecture is not formalised and people are willing but are sometimes overwhelmed.</p>	<p>Things are heading in the right direction. There are parts of the business that work well and others that do not.</p> <p>You know where the problem areas are, yet getting things aligned, visible and optimised is harder than it should be.</p>	<p>You have aligned the 7 elements. Strategy is clear and communicated, people know what do to and how to deliver value to both customers and the business.</p> <p>Systems and processes are optimised, which leaves you time to plan, innovate and stay ahead of the game.</p>

## My Successful Business Looks Like...

Now that you have your score, take a few moments to outline what your successful business looks like. Use the 7 elements as a reference.

A large, empty rectangular box with a thin black border, intended for the user to write their response to the prompt above.

## Next Steps

If you would like help to discover how you can optimise and transform your business so you can deliver your strategy, deliver better projects, uplift business performance and enhance communication and collaboration, then here is your next step.



Deliver on strategy



Deliver better projects



Performance



Conversation Starter

Contact us if you would like to schedule a call to talk about the results of your survey and show you what a difference using a transformation framework and platform can make.

### Contact Us.

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